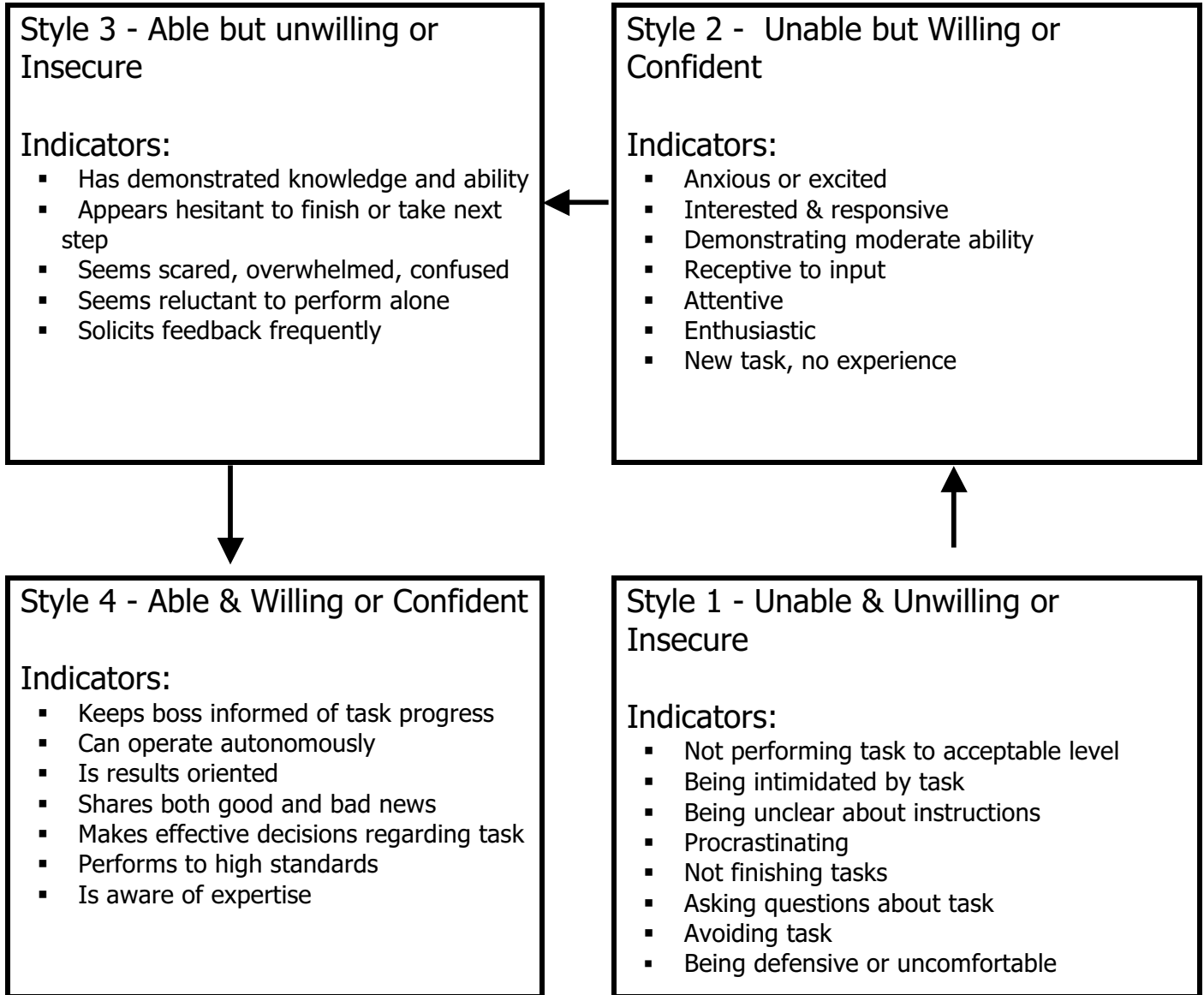


# Situational Leadership

This is based on *Management of Organizational Behavior*, Hersey, Blanchard, Johnson

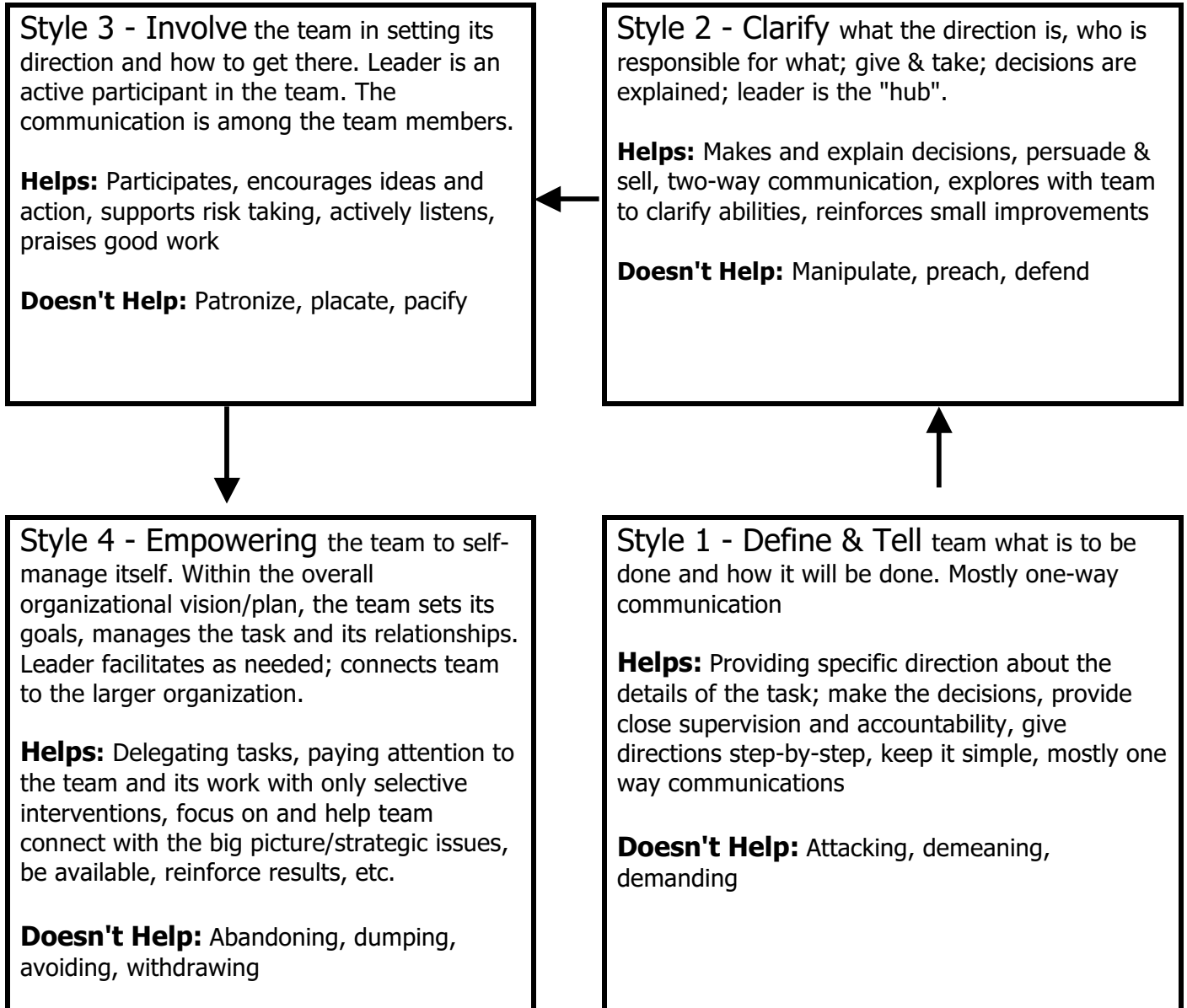
## Assessing Readiness

You can assess the readiness of a person, team or organization to function in relationship to the unit's competence and commitment.



## Leadership Style

The assumption of the theory is that if you fit your leadership style to the level of readiness you will get better results.



## People Development

The assumption is that you will most effectively develop people's commitment and competence by fitting you leadership style to the level of readiness. It doesn't empower or develop people by giving them more or less responsibility than they are ready to manage. It is a more likely to produce frustration and discouragement.